# Goldletter INTERNATIONAL

the international independent information and advice bulletin for gold and related investments

#### August 2017



### **Gold Market Outlook**

Marino G. Pieterse, publisher and editor

### ► Geopolitical shock movements push gold above \$ 1,300

Since a \$ 1,211.05 low on 11 July, the gold price has continued to trade in a rage of \$ 1,200 - 1,300, reaching a 2017 high above \$ 1,300 on 29 August.

With the dollar having weakened in concert with the gold price increase, I already said many times earlier that on the longer term since the introduction of the Euro on 1 January 1999, there is no consistent correlation between the dollar and the Euro and the financial crisis of 2008-2009 being an illustrative example.



More recently, over the period from year-end

2013 to date, when the gold price increased by 8% to the current level of \$ 1,300, the dollar also strengthened from \$ 1.38 to a 14-year high of \$ 1.04 on 15 December 2016 or 25% before weakening to the current level of around \$ 1.20 against the Euro.

Having appreciated against the Euro since the end of 2016 from a 10-year low of \$ 1.58 in March 2008 to an 8-year high of \$ 1.04 on 15 December 2016, the recent weakness of the dollar in my view is overstated at today's dollar/euro ratio of \$ 1.20.

Even if Trump's "America first" policy promising an economic growth of 4% cannot be achieved, a more realistic growth target of around 2.5% for both 2017 and 2018, this would represent at least a 0.5% higher growth than is forecasted for the Euro Zone

Also considering the current Fed funds rate of 1.00 - 1.25% compared to an almost zero ECB rate of 0.05%, a further weakening of the dollar above \$ 1.20 against the Euro is not justified.

In the <u>April 2017</u> **Gold Market Outlook**, I paid specific attention to the myth about gold to benefit from inflation, with low US real yields tendering to be positive for gold and as such negative for the US\$. With real yields having fluctuated in a very small range of around 0.5% for 10-year bonds so far this year, this questions the existence of a tandem between gold and the US\$.

The outcome of the recently held Jackson Hole gathering of central bankers confirms my view that due to stimulus efforts having failed to lift inflation to a targeted level of 2%, originally planned interest increases by the Fed and European Central Bank in the remainder of 2017 will most probably be postponed and as such will not have a negative impact on the gold price.

Gold not consistent hedge against the dollar					
Year-to-year 2008 - 2017	London Trading in US\$	Change in %	Period of change	Euro/US\$	US\$ value in %
2008	865	3		1.40	-11
2009	1,104	28		1.43	-2
2010	1,410	28		1.33	8
2011	1,571	11		1.29	3
2012	1,664	6		1.32	-2
2013	1,202	-28		1.38	-4
2014	1,199	0		1.21	14
2015	1,062	-11		1.09	11
2016	1,159	9		1.05	4
June 6, 2017	1,293	12	5 months	1.13	-7
June 30, 2017	1,242	-4	3 weeks	1.14	-1
July 11, 2017	1,211	-2.5	11 days	1.14	0
August 29, 2017	1,319	9	1½ month	1.20	-5

#### Overview gold prices versus HUI-Index Gold price Change HUI-Index Change in % in % 2017 August 29 2017 1,319 4 210.49 7 July 31 2017 1,268 2 196.15 6 2017 1,242 185.71 -4 June 30 -2 May 31 2017 1,266 192.51 0 0 April 28 1,266 191.93 2017 2 -3 March 31 2017 1,245 197.23 -1 1 February 28 2017 1,256 4 196.09 -5 2017 1,213 207.45 14 January 31 5 2016 182.31 2016 1,159 0 2 December 31 0 December 13 2016 1,157 -2 178.46 November 30 2016 1,178 -7 178.08 -16 October 31 2016 1.272 212.28 1 7 October 7 2016 1,259 -5 199.26 -14 September 30 2016 1.323 231.14 1 4 August 31 2016 1,309 -2 221.68 -19 July 29 2016 1,342 -2 274.32 1 July 6 (high) 2016 1.370 4 271.75 10 June 30 2016 1,321 9 246.60 22 May 31 2016 1,212 -6 201 32 -14 April 28 2016 1,286 233.46 31 4 March 31 2016 1,237 0 178.24 6 February 29 2016 1,235 167.49 39 11 January 31 2016 1,113 5 120.80 9 2016 1,159 182.31 Year-end 9 64 2015 1,062 -11 111.18 -32 2014 1.199 0 164.03 -17 2013 1,202 -28 197.70 -55 444.20 2012 1.664 -11 6 2011 1,572 11 498.73 -13 2010 1,410 28 573.32 33 2009 1,104 28 42 429.91 2008 865 302.41

With the gold price having increased in August by 4% to an interim high of \$ 1,319, the **HUI-Index**, representing the international leading gold producers, showed a performance of 7%, thereby benefitting from the leverage potential, the gold equity markets are offering.

#### Comments:

With gold having reached my first price target of \$1,300 and targeting a level of at least \$1,400 by year-end, it has to be recognized that this forecast is based on the impact of growing global geopolitical tensions, rather than based on macro-economic fundamentals, which I consider to be in balance for the time being.

See monthly updated <u>2017 Shortlist of gold invest-</u> ment recommendations:

http://www.metalcommodities-ip.com/wpcontent/uploads/2015/10/GOLD\_SHORTLIST\_31July2017.pdf

(in tonnes)	H1	H1			Change	2014	2013	2012
(in torines)	2017	2016	2016	2015	2016/2015	2014	2013	2012
Primary supply	2,186	2,204	4,551	4,340	211	4,289	4,345	4,551
of which:							,	,
Mine production	1,544	1,546	3,255	3,220	35	3,131	3,042	2,850
Recycling	642	658	1,296	1,120	176	1,158	1,303	1,701
Net hedging supply	-26	76	33	13	20	-104	-30	-40
Total supply	2,160	2,280	4,584	4,353	231	4,185	4,315	4,511
Physical demand	1,865	1,625	3,722	4,404	-682	4,094	5,087	4,361
of which:								
Jewellery fabrication	1,075	884	1,989	2,448	-459	2,242	2,470	2,036
Industrial	182	180	323	332	-9	285	296	303
Physisical investment	494	477	1,033	1,048	-15	1,101	1,790	1,356
(Bar hoarding, coins, medals)								
Net central bank buying	114	84	377	576	-199	466	409	544
Market balance	295	655	862	-51	913	-156	-978	269
of which:								
ETFs	144	569	532	-128	660	-157	-880	279
Net market balance	151	86	330	77	253	1	-98	-10
Total demand	2,160	2,280	4,584	4,353	231	3,938	4,109	4,630
LBMA average gold price (\$/oz)	1,208	1,221	1,251	1,160	91	1,266	1,411	1,669

#### Gold not consistent hedge against dollar

The above statistics show the strong impact of **ETF**'s as a <u>volatile speculative element in gold demand rather</u> than from physical demand, which declined by 1,365 tonnes from 5,087 tonnes in 2013 to 3,722 tonnes in 2016, including a sale of 880 tonnes alone in 2013. This accounted for the fall from the annual average gold price from \$ 1,669 in 2012 to \$ 1,160 in 2015.

In <u>H1 2017</u> after <u>net hedging</u> of 13 tonnes in 2015 and 33 tonnes in 2016, a recovery of the gold price resulted in de-hedging of 43 tonnes and 26 tonnes in the second half of 2016 and first half of 2017, respectively. While <u>physical demand</u> increased slightly from 477 tonnes in H1 2016 to 494 tonnes in H1 2017, <u>Net Central Bank Buying</u> increased by 30 tonnes to 114 tonnes, but since 2015 has shown a significant decline.

Looking at the <u>net market balance</u> this clearly confirms the dominant impact of ETF's. After ETF selling of 128 tonnes this contributed to a <u>net market balance</u> of 77 tonnes, this was followed by a strong buying in 2016 of 532 tonnes, which was reflected in the average gold price to recover from \$ 1,160 to \$ 1,251 in 2016. followed by 330 tonnes in 2016, of which 86 tonnes in H1 2016 compared to 151 tonnes in H1 2017

### **CALENDAR OF MINING EVENTS**

#### Goldletter International, Uraniumletter International and Rare Earths & Strategic Metals Letter International as Media Partner

#### 2017

September	25 – 26	WaCa Mining 2017 – Accra, Ghana
October	2-3	Dubai Mining Show – Dubai
October	9 – 10	Mining Investment Middle East & Central Asia – Muscat, Oman
October	23 – 24	Mining Investment China - Shanghai
November	15 – 16	Kenya Mining Week – Nairobi, Kenya
November	26 – 27	Mining Investment London – London
December	7 - 8	Mining Investment North America – Toronto, Canada
2018		
January	25 – 26	Mining Investment West Africa – Accra, Ghana
February	5-8	Investing in African Mining INDABA - Cape Town, South Africa
February	15 – 16	Mining Investment South America – Buenos Aires, Argentina
March	4 - 7	PDAC International Convention – Toronto, Canada
April	10 – 11	Mining Investment Botswana – Gaborone, Botswana





## MININGINVESTMENT MIDDLE EAST & CENTRAL ASIA

9 - 10 October 2017 Sheraton Hotel, Muscat, Oman

### MININGINVESTMENT CHINA

23 - 24 October 2017 Shanghai, China



15 - 16 November 2017 14 November: Pre-conference NAIROBI, KENYA

### MININGINVESTMENT LONDON

26 - 27 November 2017 London, United Kingdom

### MININGINVESTMENT NORTH AMERICA

7 - 8 December 2017 Toronto, Canada

### MININGINVESTMENT WEST AFRICA

25 - 26 Janurary 2018 Accra, Ghana



**15 - 16 February 2018** Buenos Aires, Argentina







10 - 11 April 2018 Gaborone, Botswana

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